

Dear Provider Relations Representative,

I trust this message finds you well. As we approach the conclusion of our agreement with INSURANCE PROVIDER, I wish to extend my gratitude for the valuable services your organization has rendered to our insured members throughout the existing contract period.

Reflecting on our collaboration, it's evident that INSURANCE PROVIDER has been instrumental in facilitating dental care for approximately XX patients under our care, from the inception of our contract to the present date. Recognizing the mutual benefits derived from our partnership, Dr. _____ and our team would like to propose a meeting to explore adjustments to the fee schedule for the forthcoming contractual term.

In recent times, the landscape of dental care delivery has undergone significant transformation, accentuated by the challenges posed by the global pandemic. The imperative to uphold stringent safety protocols has necessitated substantial investments in protective equipment, air quality management systems, and innovative technologies aimed at ensuring the well-being of both patients and staff. Against this backdrop, it becomes imperative for us to discuss fee schedule revisions that reflect the evolving operational realities faced by dental practices worldwide.

Moreover, the prevailing economic climate, characterized by inflationary pressures and disruptions in the global supply chain, underscores the urgency of our request for fee schedule adjustments. These factors have collectively contributed to escalating operational costs, making it increasingly challenging

for us to maintain the quality of care that our patients deserve.

In parallel, I am pleased to inform you that our practice has undertaken several initiatives aimed at enhancing the quality of care extended to INSURANCE PROVIDER's insured members. These include the implementation of rigorous clinical performance measurement protocols, initiatives to augment patient satisfaction through innovative feedback mechanisms, enhancements in staffing protocols, and investments in state-of-the-art technologies designed to optimize treatment outcomes.

Furthermore, our analysis indicates that our current fee structures, when benchmarked against prevailing market standards as reflected in FAIR Health Consumer data, fall below the customary UCR fee levels for our geographic area. This further underscores the need for a comprehensive review of our fee schedule to ensure equitable compensation for the services rendered.

In light of the foregoing, I kindly request your availability for a constructive dialogue aimed at mutually beneficial outcomes. We are committed to the continuation of our partnership with INSURANCE PROVIDER, with a shared objective of delivering uninterrupted, high-quality dental care to our community of patients.

Anticipating a fruitful discussion and the prospect of renewing our partnership, I extend my sincerest regards.

Warm regards,

Dr. _____